

Business Law **Partners.**

Juan Carlos Tristán

PARTNER

"Juan Carlos Tristan has experience in structuring and financing matters connected to hotel and residential real estate developments in Costa Rica's coastal regions... is very business-minded... He understands the clients' goals and looks for the best outcome."
Chambers and Partners

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Costa Rica

PRACTICE AREAS

- Business Law
- Real Estate & Hospitality
- Regulatory Compliance, Prevention & Risk Management
- Ethics & Anti-Corruption

ACCREDITATIONS

Education

- Master (LLM) in American Law and International Business, Boston University Scholar, Boston University, United States, 2012.
- Specialization in Notary and Registry Law, Universidad Latina, Costa Rica, 2014.
- Law degree (JD equivalent), Universidad de Costa Rica, Costa Rica, 2010.

RECOGNITIONS

- Recognized in Compliance as Next Generation Partner by Legal 500.
- Recognized in Real Estate as Recommended Lawyer by Legal 500.
- Recognized as Up and Coming lawyer by Chambers & Partners.

LANGUAGES

- Spanish
- English

ABOUT

Juan Carlos Tristán, Partner at BLP in San José, Costa Rica, boasts over 20 years of expertise in Business Law, Real Estate & Hospitality, Regulatory Compliance, Prevention & Risk Management, and Ethics & Anti-Corruption. He specializes in mergers, acquisitions, business restructurings and corporate operations, with a particular focus on real estate development and hospitality industries. He also leads internal investigations and drives the implementation of compliance programs throughout Central America, ensuring clients receive strategic counsel and comprehensive solutions tailored to their needs.

EXPERIENCE

Real estate project Waldorf Astoria Hotel.
BLP advises Revolution Group, Cacique Investors, and Garnier & Garnier on financing, structuring, and developing the mixed-use real estate project, Waldorf Astoria Hotel, and its branded residences. It is the country's first Waldorf Astoria hotel and the starting point of the development of the Peninsula known as Punta Cacique.

BLP advised Gencom Group in the partial financing of the construction cost of the "The Enclaves, at Nacascolo Bay".
TowerBank approved and granted a direct credit loan to be disbursed in tracts, to Gencom Group up to the sum of fifteen million dollars, which investment plan is the partial financing of the construction cost of the "The Enclaves, at Nacascolo Bay" project, located in the Papagayo Peninsula, Guanacaste.

Legal advice to Gencom Group on the development of the Ritz-Carlton Reserve.
BLP assists the client in the development of the Ritz-Carlton Reserve. BLP acts as local counsel in negotiating agreements with Marriott on operating the hotel resort and branded residences component under the Ritz-Carlton Reserve brand. BLP assists the client in all aspects of its development efforts, including aiding codeveloper Athens Group in the entitlement process.

BLP advised Gencom, the main developer of the Golfo de Papagayo Touristic Project, which is the most important and ambitious project in Central America.
BLP advised on the compliance of high environmental standards during the construction of the Ritz Carlton, which will be the first 7-star hotel in Latin America.

BLP advised Gemcom on the $191 million financing package funded by blackstone for The Four Seasons and the Andaz Resort in Costa Rica. The refinancing was provided to further the development of Peninsula Papagayo, incluiding the Four Seasons Costa Rica and Andaz Costa Rica. The financing is among the largest single hospitality loan executions in Costa Rica to date.

ASSOCIATIONS & AFFILIATIONS

- Costa Rican Bar Association.
- International Chamber of Commerce (ICC): Board Member of the Anticorruption Commission, Costa Rican Chapter.
- Ibero-American Group of Compliance Lawyers: Founding member.
- Latam Compliance Network: Founding member.
- International Bar Association (IBA): Country Representative and Officer of the Anticorruption Committee.
- World Compliance Association: Founding me mber, Costa Rica Chapter.