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Costa Rica

PRACTICE AREAS

- Business Law
- Real Estate & Hospitality

ACCREDITATIONS

Education

- L.L.M, in International Law, Fletcher School of Law and Diplomacy, Tufts University, United States, 2013.
- Law degree, Cum Laude Probatus, Universidad Escuela Libre de Derecho, Costa Rica, 2003.

RECOGNITIONS

- Recognized in Real Estate by Chambers and Partners.
- Recognized as Recommended Lawyer by Legal 500.
- Recognized as Recommended Lawer in Real Estate by WWL (Lexology).
- Nominated as “LGBT+ Equality Lawyer of the Year” by Chambers Diversity and Inclusion Awards: Latin America 2019.

LANGUAGES

- Spanish
- English

Business Law **Partners.**

Andrea González

PARTNER

"Andrea González's key strength is acting as a true business partner. She is flexible and adaptable to our foreign expectations and always on top of things".
Chambers and Partners

ABOUT

Andrea González, Partner at BLP in San José, Costa Rica, is an expert in Business Law with an emphasis on Real Estate & Hospitality. In her 20 years of experience, she has advised on mergers, acquisitions, and corporate governance for national and transnational companies. She excels in the restructuring and design of corporate structures, as well as in real estate and hotel projects in coastal and urban areas. Andrea is recognized for her efficiency and quality in client service. Locally, she participates as a coach, mentor, and judge in entrepreneurship competitions and is a co-founder of "Ecoclean Bio," a green chemistry venture. As part of her current entrepreneurial endeavors, she is co-founding a regenerative farm to develop a Holistic Livestock Management model. She joined BLP as an Associate in 2007, rising to Partner in 2018.

EXPERIENCE

Real estate project Waldorf Astoria Hotel.
BLP advises Revolution Group, Cacique Investors, and Garnier & Garnier on financing, structuring, and developing the mixed-use real estate project, Waldorf Astoria Hotel, and its branded residences. It is the country’s first Waldorf Astoria hotel and the starting point of the development of the Peninsula known as Punta Cacique.

Guanacaste Development Group launches its second coastal real estate project. The client is developing a second coastal real estate project in Costa Rica, a Mixed-Use Real Estate Master Project named Costa Elena with high-end hotels, villas, and lots. For the development of the Project, BLP advised its client on the restructuring of its real estate investments (over 1,000 ha.) per a corporate reorganization and the constitution of the master condominium and the first phase of sub-condominiums, as well as the formulation of the sales packages and contracts for the first phase.

Residential real estate development project to be developed in Guanacaste.
BLP is the legal advisor on the real estate and corporate structuring of the sustainable residential real estate development project in Guanacaste, called the Zapotal Beach and Golf Club.

Counsel to Desarrolladores 506 in the development of an ambitious Gated Beach Community.
BLP advises Desarrolladores 506, a sizeable local eco developer in an ambitious Gated Beach Community (MISTICO) concept of over 110 hectares of titled beachfront property in Central Pacific Hermosa Beach. The idea is one of a kind in the region.

Strategic Advisory to Mullen Real Estate Holdings on Hospitality and Real Estate Investments. BLP acted as local counsel to Mullen Real Estate Holdings in connection with the negotiation of local matters related to a joint venture, including the negotiation of the hotel asset management agreement and the project management agreement with the future partner for the renovation of the hotel. In addition, BLP proposed and locally implemented a corporate structuring framework aimed at achieving corporate, real estate, and tax efficiencies. BLP is currently advising Mullen Real Estate Holdings in the remodeling and rebranding of the former Hotel Dreams Las Mareas into a JW Marriott all inclusive. Additionally, BLP structured the acquisition of the former Hotel Fiesta Papagayo by the Mullen family and has been advising on its restructuring under the Secrets brand since 2015. The firm continues to serve as ongoing legal counsel, advising on day-to-day matters as well as all real estate and corporate aspects of the project.

Real estate purchase in a coastal area of Costa Rica to develop a hotel to be part of Nayara Resorts. Nayara Resorts is a collection of six luxury hotels, including three in Costa Rica, two in Chile, and one in Panamá. BLP has advised the client on real estate, corporate, and tax matters with the hotels in Costa Rica. In addition, BLP advised the client on the negotiation and execution of a franchise agreement with Bocas Bali to convert the hotel to Nayara Bocas del Toro.

ASSOCIATIONS & AFFILIATIONS

- International Bar Association (IBA): Member.
- Fundación Voces Vitales: Member.
- Costa Rican Bar Association: Member.
- Costa Rican Bar Association: Member of the Sexual Diversity Commission.