



Anneliss Wohlers

SENIOR ASSOCIATE

ABOUT

Anneliss Wohlers is a Senior Associate at BLP Guatemala. She specializes in Business Law, Banking & Finance, and Real Estate & Hospitality. She has advised local and international companies on the development of their businesses, with a particular focus on regulated industries such as energy, mining, hydrocarbons, among others. Anneliss has participated in significant mergers and acquisitions, joint ventures, and due diligence processes, advising on complex transactions. She has also been actively involved in high-level banking transactions with local, international, and multilateral development banks, covering various types of financings, project finance structures, and capital markets transactions. In addition, she coaches law students at Universidad Rafael Landívar for national and international moot court competitions. She joined BLP in 2023 as an Associate.

EXPERIENCE

IDB Invest and CABEL on a landmark sustainable educational and sports infrastructure project in Guatemala. The San Cristóbal Green Academics and Sports Campus (CSC) project, led by Fundación Montesquieu and its subsidiaries Corporación Educativa Montesquieu and High Learning Operations, represents a milestone in the region's social infrastructure. With a total investment of US\$60 million, it is the first social infrastructure project in Guatemala with a climate-resilient and sustainable design, the first of its kind in Central America, and one of the first in Latin America and the Caribbean to obtain Fast-Infra international certification. BLP acted as lead legal counsel, advising IDB Invest and the Central American Bank for Economic Integration (CABEL), and providing comprehensive legal support across all aspects of the financing.

Public bond issuance by Banco Promerica, the first of its kind in Guatemala. BLP advised IDB Invest and Finance in Motion on their investment in sustainable bonds to be issued by Banco Promerica. BLP's role included structuring the public bond issuance, preparing all related documentation, prospectuses, and agreements, and negotiating with key stakeholders, including the issuer, the National Stock Exchange, the Superintendency of Banks, brokers, and agents, ultimately enabling a US\$500 million investment in public bonds issued by Banco Promerica.

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PRACTICE AREA

- Business Law
- Banking & Finance
- Real Estate & Hospitality

ACCREDITATIONS

Education

- Law degree, cum laude, Universidad Rafael Landívar, Guatemala

LANGUAGES

- Spanish
- English
- German

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EXPERIENCE

First Public, Sustainable, and Dematerialized Bond Issued by a Financial Institution in Guatemala. BLP advised IDB Invest, Proparco, and LAGreen (through Finance in Motion) on the issuance of the first sustainable and dematerialized bond by Banco de América Central, S.A. (BAC Guatemala). The bond, valued at up to US\$140 million with a tenor of up to five years, will provide long-term financing to expand BAC Guatemala's social and green portfolios, creating opportunities for micro, small, and medium-sized enterprises (MSMEs), women-led businesses, and green projects.

IDB Invest on its investment in the second series of sustainable bonds issued by Banco Promerica in Guatemala. Banco Promerica issued a second series of sustainable bonds in book-entry form totaling US\$15 million, under its US\$500 million bond issuance program, which allows the bank to issue green, social, or sustainable bonds up to that amount.

FMO in connection with a credit facility granted to Banco de Antigua, S.A. BLP advised Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V. (FMO) on a credit agreement in favor of Banco de Antigua, S.A. in Guatemala, for a principal amount of up to US\$15 million. The facility will enable Banco de Antigua to provide microloans to micro-entrepreneurs in rural areas of Guatemala, generating a positive impact on developing economies and emerging markets.

Strategic expansion of JCDecaux in Central America. BLP advised JCDecaux on the acquisition of a 70% controlling stake in IMC, a leading out-of-home advertising company with operations in Central America, Colombia, and Panama. The transaction was carried out through JCDecaux Top Media S.A., a majority-owned subsidiary of JCDecaux.

Aura Minerals – Acquisition of Mining Project in Guatemala. BLP advised Aura Minerals on the acquisition of four Guatemalan entities operating a major nickel and mineral export project. The firm conducted local due diligence and reviewed all transactional documents related to the indirect acquisition.

RECOGNITIONS

- Recognized as a Leading Associate by Legal 500.

ASSOCIATIONS & AFFILIATIONS

- Guatemalan Bar Association (CANG): Member
- WLW – Guatemala Chapter: Young Partner
- International Bar Association: Member