



# José Góchez

## DIRECTOR

"José Góchez is also a very committed and expert lawyer, who attended to all our needs as clients."

**The Legal 500**

### ABOUT

José Góchez is Director of BLP in San Salvador, specializing in Business Law and Banking & Finance. In Business Law, he advises on mergers and acquisitions, corporate structuring, shareholder agreements, and commercial contracts. He assists in fulfilling regulatory compliance roles in sectors such as telecommunications and energy, as well as in competition law, assisting in antitrust filings. In Banking & Finance, José assists in financings, syndicated loans, project finance (including energy), local and international bond issuances, and securitizations. Additionally, he provides opinions and advice on Fintech and digital assets. He joined BLP in 2020.

### EXPERIENCE

First issuance of Sustainability Bonds in El Salvador. BLP acted as legal advisor to IDB Invest in El Salvador. IDB purchased the entire first tranche of \$20 million out of a \$100 million five-year sustainability bond issuance program, representing the first thematic bond in El Salvador's history.

Repurchase of Sovereign Bonds. BLP acted as legal counsel to Deutsche Bank Securities Inc. as dealer-manager of tender offers made by the Republic of El Salvador to repurchase in cash certain sovereign bonds due in 2023 and 2025 for an aggregate of up to \$360 million in the first round, and up to \$74 million in the second round.

Grupo Azul acquires shares of Banco G&T Continental El Salvador. BLP has advised its client, Inversiones Financieras Grupo Azul, S.A (IFGA), on the acquisition of the shares of Banco G&T Continental El Salvador, S.A. and its subsidiary G&T Continental, S.A. de C.V., and Casa de Corredores de Bolsa. BLP advised IFGA on everything related to due diligence on the target, the structuring of the transaction, and the preparation of the share purchase agreement.

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### PRACTICE AREAS

- Business Law
- Banking & Finance

### ACCREDITATIONS

#### Education

- Master's degree with distinction in International Commercial Law, University College London, England, 2019
- International Postgraduate in Business Law, ISEADE-FEPADE, El Salvador, 2018
- Law degree cum laude, Universidad Metropolitana, Venezuela, 2016, a degree that has been incorporated in El Salvador

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### EXPERIENCE

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BLP has advised the lenders in syndicated facility granted to Ventus. BLP acted as lead counsel of Banco Agromercantil de Guatemala, Banco Agrícola, and Banco Industrial in a \$ 70,000,000 syndicated loan to Ventus for the refinancing and repayment of an existing credit facility for the construction and operation of the first wind farm in El Salvador. BLP assisted in drafting and negotiating the loan agreement and new securities and canceling existing securities.

Syndicated loan to AES in El Salvador. BLP advised Banca de Inversión Bancolombia S.A., Banco Agrícola, S.A., and other local and foreign banks on a syndicated loan of up to \$348 million to the AES group.

Grupo Calox Acquires Laboratorios Aarsal in El Salvador. BLP advised Grupo Calox on the acquisition of the shares of Laboratorios Aarsal, S.A. de C.V. BLP assisted in the drafting of the SPA and the financing granted to the purchaser to fund the transaction.

Financing of the First FSRU in El Salvador. BLP advised IDB Invest in the granting of a loan to BW Gas Limited and Invenergy Investment Company LLC, both Sponsors, used for the purchase and conversion of a Floating Storage and Regasification Unit (FSRU) to supply gas to a combined cycle thermopower plant located in Acajutla, El Salvador, for \$130 million.

### RECOGNITIONS

- Recognized as a Rising Star by Legal 500

### LANGUAGES

- Spanish
- English