

Michelle Avilés

SENIOR ASSOCIATE

ABOUT

Michelle Avilés is a Senior Associate at BLP in Nicaragua, specializing in Tax Law and Business Law. She has advised both local and foreign companies on tax and customs matters, and represented them in tax audit processes and administrative and legal proceedings. Michelle joined BLP in 2019.

EXPERIENCE

First acquisition of Jefferson Capital to enter the Central American territory and expand its presence in Latin American. BLP advised Jefferson in Central America, including due diligence, antitrust analysis, and negotiation of contractual agreements. Our office in Costa Rica coordinated the transaction for the region, including due diligence and legal advice from Panama and Dominican Republic.

Grupo Unicomer on a syndicated loan for \$350 million. BLP advised on a \$350 million loan granted to Grupo Unicomer by a pool of syndicated banks, where several Unicomer subsidiaries in LATAM and the Caribbean have acted as guarantors. Our legal guidance spanned the entire process, from negotiations to signing the credit agreement, and included the preparation and execution of creative local documentation, such as local acknowledgments, security trusts, and promissory notes.



✉ maviles@blplegal.com

☎ +505 2298 1830

☎ +505 8100 1436

📍 Nicaragua

PRACTICE AREA

- Tax
- Labor & Employment
- Business Law

ACCREDITATIONS

Education

- Postgraduate degree on Business Tax Law, Universidad Católica Redemptoris Mater (UNICA), Nicaragua, 2019
- Law degree, Universidad Centroamericana (UCA), Nicaragua, 2012

Michelle Avilés

SENIOR ASSOCIATE

EXPERIENCE

Acquisition of SCRiesgo by Moody's. BLP advised Moody's in Costa Rica, Nicaragua, El Salvador, Honduras, and Guatemala on the acquisition. The advice included due diligence, regulatory and antitrust analysis, and negotiation of transaction agreements.

AkzoNobel Completes Grupo Orbis Acquisition. BLP advised the seller, Grupo Orbis (Pintuco), on this regionally impactful transaction utilizing attorneys from our offices in Costa Rica, Nicaragua, Honduras, El Salvador, and Guatemala, as well as coordinating with lawyers in Panama, and conducting due diligence in all Central American jurisdictions.

LANGUAGES

- Spanish
- English
- French

ASSOCIATIONS & AFFILIATIONS

- International Bar Association: Member