



Lucía Quesada

SENIOR ASSOCIATE

ABOUT

Lucía Quesada is a Senior Associate at BLP in San José, specializing in Business Law and Real Estate & Hospitality. She excels in advising national and international companies on large-scale projects in urban and coastal areas of Costa Rica, real estate matters, corporate governance, start-ups, corporate and tax structure reviews, and day-to-day business affairs. Her experience includes reviewing commercial agreements and M&A transactions, with skills in organizing complex transactions and managing teams and projects. Lucía joined BLP in 2015 as a legal assistant and was promoted to associate in 2017.

EXPERIENCE

- **Residential real estate development project to be developed in Guanacaste.** BLP is the legal advisor in Costa Rica for the real estate and corporate structuring of the sustainable residential real estate development project to be developed in Guanacaste known as Zapotal Beach and Golf Club. The project includes a Club with high-end amenities to be operated under the Discovery brand. Guacamaya Partners LLC (Improve One Family Office) entered a joint venture with Discovery Land Company to develop the project with a first-phase investment of over \$160 million.
- **BLP advised the world's second-largest salmon farmer.** BLP has advised Chilean company Agrosuper and its subsidiary Empresas Aquachile S.A., on selling Grupo ACI S.A., to Industrias Martec (one of the largest marine fish processing and mariculture companies of Central America). The sale of Grupo ACI involves the indirect transfer of three Costa Rican operating subsidiaries and one U.S. entity.

ASSOCIATIONS & AFFILIATIONS

- Costa Rica Bar Association
- International Bar Association: Member

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PRACTICE AREAS

- Business Law
- Real Estate & Hospitality

ACCREDITATIONS

Education

- Specialization in Notarial and Registry Law, Universidad Fidélitas, 2024
- Purchase of commercial establishments course, Centro de Estudios Financieros, Madrid, 2020
- Law degree with an emphasis in Telecommunications, Universidad de Costa Rica, Costa Rica, 2017

LANGUAGES

- Spanish
- English
- French