



Juan José López

DIRECTOR

ABOUT

Juan José López, Director at BLP in San José, has over 13 years of experience in Insurance & Reinsurance and Business Law. Specializing in insurance regulations, licenses, and litigation, he also advises local and foreign companies on corporate legal matters in their day-to-day operations. Recognized by Chambers and Partners as an Associate to Watch for his availability and strong insurance expertise and by The Legal 500 as a Recommended Lawyer Juan José joined BLP in 2011 after working at a boutique firm specializing in banking law.

EXPERIENCE

First acquisition of Jefferson Capital to enter the Central American territory and expand its presence in Latin America. BLP advised Jefferson in Central America, including due diligence in antitrust matters and negotiation of deal agreements.

Moody's entry into Central America. BLP is the leading advisor to Moody's on all aspects of the acquisition of SC Riesgo's operations in Central America.

Joby Aviation acquires Avionyx. Joby Aviation acquires Avionyx, a Costa Rica-based aerospace software engineering company, to support its aircraft type certification program with the United States Federal Aviation Administration (FAA). BLP advised its client, Joby Aviation, on all aspects of the transaction.

BLP has advised ASSA Compañía de Seguros, S.A. on the acquisition of the insurance operations of Triple - S in Costa Rica. The firm's advice involved all aspects of the transaction, including due diligence, regulatory and competition issues for the approval of the deal by the General Superintendency of Insurance (SUGESE) and the Commission for the Promotion of Competition (COPROCOM), as well as labor, tax, intellectual property, and real estate issues related to the transaction.

BLP has continued to serve as legal advisor to the Costa Rican Association of Private Insurers (AAP) and chairs its Legal Affairs Committee. The role entails advising the Association and its Board of Directors on day-to-day regulatory issues that significantly impact the industry.

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PRACTICE AREAS

- Insurance & Reinsurance
- Business Law

ACCREDITATIONS

Education

- Master in Insurance Law, Queen Mary University of London, United Kingdom, 2018
- Technician in Insurance, University of Costa Rica, Costa Rica, 2016
- Specialization in Notary law, Universidad La Salle, Costa Rica, 2013
- Law degree, University of Costa Rica, Costa Rica, 2011

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EXPERIENCE

BLP advises Autopistas del Sol on the first bond issue for infrastructure financing in Costa Rica.

The BLP team advised Autopistas del Sol, a subsidiary of Globalvia, on issuing senior secured bonds in international markets for \$300 million, as well as in connection with an issuance in local markets for \$50.75 million.

BLP advises CAF Asset Management to create a unique investment fund in the country.

BLP advised CAF Asset Management for the creation of the first infrastructure-type venture capital fund in Costa Rica, which is part of an alliance between BAC San José Sociedad de Fondos de Inversión S.A. as the fund manager and CAF Asset Management (CAF_AM) as the specialized manager, a wholly owned subsidiary of CAF, the Development Bank of Latin America and the Caribbean.

Willis Towers Watson agrees to acquire Grupo Unity in Central America. Grupo Unity is an insurance broker in the Central American region operating in six countries (Panama, Costa Rica, El Salvador, Guatemala, Honduras, and Nicaragua), with over 500 employees and extensive experience in risk management and personal insurance. With a team from the corporate, regulatory, antitrust and tax practices, BLP (Costa Rica, Guatemala City, Nicaragua, El Salvador, and Honduras) advised Unity and its shareholders, as sellers, on the due diligence process and the share purchase agreement under local law. The firm worked in coordination with Greenberg Traurig.

RECOGNITIONS

- Recognized as an Associate to Watch by Chambers & Partners
- Recognized as a Recommended Lawyer by The Legal 500 Latin America

LANGUAGES

- Spanish
- English

ASSOCIATIONS & AFFILIATIONS

- Costa Rican Association of Insurance Law and Bonds (“ACODES”)
- International Bar Association: Member