



# Jorge Arenales

## PARTNER

"Jorge Arenales has a very strong commercial awareness and provides us with excellent legal support on transactional matters in Guatemala."

**Chambers and Partners**

### ABOUT

Jorge Arenales is a partner at BLP, with 25 years of experience. He specializes in Business Law, Banking & Finance, and Energy & Infrastructure. Leading teams on multi-jurisdictional transactions in regulated industries such as Oil, Gas, Energy, and Telecommunications. He advises on Mergers & Acquisitions, project financing, and public procurement, with notable results in landmark infrastructure and energy projects in Guatemala. Jorge is the Regional Representative for Europe for Invest in Guatemala, Guatemala Moving Forward Plan. He teaches courses on the Legal and Economic Impact of Business Decisions and M&A in the LLM Program at Universidad Francisco Marroquín. From 2020 to 2023, he served as Co-president of the Latin American Council of the New York State Bar Association.

### EXPERIENCE

**BLP successfully advised Transportes Centroamericanos del Futuro (Tcfcam) in the regional sale of its Central American operation to Ransa.**

This transaction encompassed the sale of Tcfcam's Guatemalan entity. Additionally, BLP facilitated the drafting of essential local documents to secure guarantees from the Guatemalan company, crucial for Ransa's financing from Banco Santander and Banco Latinoamericano de Comercio Exterior.

**BLP advised EVERTEC, a leading full-service transaction processing business in Latin America** on the refinancing of its Credit Facilities to acquire Sinqia, a leading player in the market of software for financial services in Brazil. and pay related fees and expenses.

### RECOGNITIONS

- Ranked in Band 1 by Chambers & Partners – Global.
- Recognized in Hall of Fame by Legal 500 – Latin America.
- Recognized by Latin Lawyer Magazine in the "40 under 40" list in 2003.
- Recognized as a Market Leader by the financial publication IFLR.
- Selected as a prominent lawyer in the Who's Who Legal directory.

### ASSOCIATIONS & AFFILIATIONS

- New York State Bar Association: Co-Chair of the Latin American Council, 2022 – 2023
- Bar Association of Guatemala
- International Bar Association (IBA): Member

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📍 Guatemala

### PRACTICE AREAS

- Business Law
- Banking & Finance
- Energy & Infrastructure

### ACCREDITATIONS

#### Educación

- Law degree and Notary Public, Universidad Francisco Marroquín, Guatemala, 1998.
- LL.M with Honors, Northwestern University Pritzker School of Law, United States, 2009.
- Business Administration Certificate, Instituto de Empresa (IE), Spain.
- Program of Instruction for Lawyers Negotiation Workshops, Harvard Law School, 2003.

### LANGUAGES

- English
- Spanish