



# Catalina Soto

## DIRECTOR

### ABOUT

Catalina Soto is a Director at BLP in the San José office. With over 20 years of experience, she specializes in Business Law, Real Estate & Hospitality, and Banking & Finance. In Real Estate & Hospitality, she advises on legal strategies for commercial, residential, and industrial projects, including condominiums, corporate centers, and shopping centers. In Business Law, Catalina advises national and international investors in retail, real estate, construction, and logistics sectors in Central America, participating in mergers and acquisitions and securities trading. She joined BLP as a Senior Associate in 2018.

### EXPERIENCE

**Real estate project Waldorf Astoria Hotel.** BLP advises Revolution Group, Cacique Investors, and Garnier & Garnier on financing, structuring, and developing the mixed-use real estate project, Waldorf Astoria Hotel, and its branded residences. It is the country's first Waldorf Astoria hotel and the starting point of the development of the Peninsula known as Punta Cacique.

**Residential real estate development project to be developed in Guanacaste.** BLP is legal advisor to Discovery Land Company in Costa Rica on the real estate and corporate structuring of the sustainable residential real estate development project to be developed in Guanacaste known as Zapotal Beach and Golf Club.

**Developers 506 seeks to develop an ambitious gated community on the beach.** Advising Developers 506, a major local green developer on an ambitious Beach Gated Community (MISTICO) concept on 110 hectares of titled beachfront property in Central Pacific Hermosa Beach.

### ASSOCIATIONS & AFFILIATIONS

- Costa Rica Bar Association
- International Bar Association: Member

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#### PRACTICE AREAS

- Business Law
- Real Estate & Hospitality
- Banking & Finance

#### ACCREDITATIONS

##### Education

- Master's in Business Administration with an emphasis on Finance, Universidad Latina, Costa Rica, 2008
- Law degree, Universidad de Costa Rica, 2002

#### LANGUAGES

- Spanish
- English