



# JORGE ARENALES

**PARTNER**

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*Jorge is a partner of BLP with 25 years of experience. His areas of expertise are Business and Commercial Law, Banking & Finance, and Energy & Infrastructure. He is a legal advisor to local and international companies with extensive experience in Mergers & Acquisitions, Corporate and Commercial matters. He has led teams on multi-jurisdictional transactions in regulated industries such as Oil, Gas, Energy, and Telecommunications. Similarly, vast experience in Project Finance.*

*Extensive experience in the Public Procurement Area, such as Local and International Public Tenders, resulting in flagship infrastructure and energy projects in Guatemala.*

*He also acts as the Regional Representative for Europe for Invest Guatemala, Guatemala Moving Forward Plan.*

*He is currently a professor in the Business School of the Universidad Francisco Marroquin, in the MBA Program, Specialization in Finance, where he teaches the course of Legal and Economic Impact of Business Decisions.*

*Former professor in the M&A Course in the LLM Program, Universidad Francisco Marroquin.*

*Former Co-Chair of the Latin American Council of the International Section of the New York State Bar Association, from 2020 to 2023.*

*Before joining BLP, he was the founding partner of the law firm Arias in Guatemala.*

## PRACTICE AREAS

- Business Law
- Banking & Finance
- Energy & Infrastructure

## RECOGNITIONS

- Ranked in Band 1 by Chambers & Partners – Global, 2012 – To date.
- Recognized in Hall of Fame by The Legal 500 – Latin America, 2012 – To date.
- Recognized by Latin Lawyer Magazine in the “40 under 40” list in 2003.
- Recognized as Market Leader by the financial publication IFLR, 2010 – To date.
- Selected as a prominent lawyer in the Who’s Who Legal directory, 2013 – To date.

## ACCREDITATIONS

### Education

- Law degree and Notary Public, Universidad Francisco Marroquín, Guatemala, 1998
- LL.M with Honors, Northwestern University Pritzker School of Law, United States, 2009
- Business Administration Certificate, Instituto de Empresa (IE), Spain
- Program of Instruction for Lawyers Negotiation Workshops, Harvard Law School, 2003

### Languages

- English
- Spanish

## ASSOCIATIONS AND AFFILIATIONS

- **New York State Bar Association: Co-Chair of the Latin American Council, 2022 – 2023**
- **Bar Association of Guatemala**