



ANDRÉS WAISLEDER

SPECIAL COUNSEL

✉ awaisleder@blplegal.com

☎ + 506 2205 3737

📱 + 506 8890 1388

Andrés is a BLP Special Counsel in the San José office. He specializes in the practice of Real Estate & Hospitality and Business Law.

With more than 18 years of experience as a lawyer, he has advised in legal matters involving the development of hotels, including construction contracts, financing, negotiation of administration contracts and franchises with international hotel operators (Four Seasons, Marriott, Hyatt, and Hilton) for projects in Costa Rica and other venues in Latin America.

He has represented tourism companies with an emphasis on the concession area of the Gulf of Papagayo Tourist Project in Costa Rica. He has vast experience in the legal aspects of luxury resort sales, including plots for hotel development, single-family lots, condominium units, and fractional products.

Besides his extensive knowledge in the development, documentation, planning, and legal regulation of organized communities, resorts, and tourism projects, he has transactional experience in mergers and acquisitions, representing both national and foreign companies.

Before joining BLP as a Special Counsel in 2018, he worked at ANS Legal from 2004 to 2018, becoming a managing partner in 2012. After being admitted to the New York Bar in 2002, he began his career at the law office of Odio & Raven (2001-2004).

PRACTICE AREAS

- Real Estate & Hospitality
- Business Law

ACCREDITATIONS

Education

- Tax Specialization, Fundación Tecnológica de Costa Rica (FUNDATEC), School of Business Administration, Tecnológico de Costa Rica, 2021
- Executive Program Investment Strategies and Portfolio Management, Wharton Business School, 2017
- Master in Law, Georgetown University, 2001
- Master in Business Administration (MBA), University of Derby, England, 2000
- Law degree, Universidad de Costa Rica, 1998

Languages

- English
- Spanish
- Hebrew

ASSOCIATIONS AND AFFILIATIONS

- **Master Association of the Peninsula Papagayo Resort community:** Comptroller
- **Association of Dealers of the Gulf of Papagayo Tourist Project:** Comptroller
- **Asociación Creciendo Juntos:** Comptroller
- **Costa Rica Bar Association**